# Curriculum Vitae

## SHAFI ULLAH

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| **Objective** | |
|  | To work as a Pharmaceutical Professional, who manages and turns around the needs of a diverse patient population by initiating and delivering effective and efficient solutions to patient’s problems that exactly meet the patient’s & management needs. |
| **core competencies** | |
| **Professional skills**  **Computer Skills**  **Communications**  **Skills** | * Expert in Assessment and Problem Solving Skills, Team Oriented. * Capable to work independently and as a part of dynamic team. * Highly disciplined in adhering to company’s rules and regulations. * Excellent in Customer and vender Relations. * Expert in Pharmacy Applications & Microsoft applications Microsoft office * Skilled in operating computer and supervising pharmacy staff * Excellent in English-Urdu-Hindi-Punjabi and average inARABIC. |
| **experience** | |
| **14 April 2020 to 19 August 2020**  **15 Dec 2017 to 29 Feb 2020**  **02 DEC 2014 TILL**  **May 2016**  **27 Feb,2012 to 24 Aug, 2014** | **Organization: EHSAR FOUNDATION**  **Designation: Pharmacist**  **Place station: South Waziristan Tribal District**  **Organization: Chip Training & Consulting (CTC)**  **Designation: Union Council Commination Support Officer (UCCSO)**  **Place station: District Tank Union Council Tatta**  **Organization: HALAB AL SHAHBA Pharmacy-DUBAI , UAE**  **Designation:** **Pharmacist**   * Effectively managed stock purchasing of new pharmacy with consultation of Manager * Having a Good knowledge of Purchasing including suppliers & wholesalers working in the territory. * Maintaining a continuous top sale among all employee of green apples pharmacy. * Strategically plan & maintain appropriate inventory levels * Promoted changes in processes and approaches to keep the company competitive in business environment. * Decreased expiry through effective stock purchasing and audit. * Dispense drugs for patient care, according to the legal requirements.   **Organization: NOVARTIS PHARMA (PAKISTAN) LIMITED**  **Designation:** **Medical Information Officer**   * + - * More than 2 years work experience in Sales with an ability to improve customer satisfaction. With Excellent Growth and with Excellent Market Share.       * Throughout Care YTD in almost 110%. With Highly specialized and Expensive Products. ( Highly appreciated by Management and Boss)       * Excellent counseling of Patients and Medical Information provider to Doctor to ensure excellent Value adding development of purchasing at Hospital.       * Presented study Protocols & Monitored various Post Marketing Surveillance, Phase 4 studies, Clinical Trials, Medical Disease Related surveys, Medico Marketing Surveys. & Pharmaco Vigilance       * Excellent Management of Customer with the help of CRM On demand ( a world renowned Customer Relationship Management Tool).       * Developed excellent Liaison Between Sales , Marketing and Medical Department       * Team Leader with a proven ability to train, supervise, motivate and evaluate the team mates.       * Excellent verbal and written communication with personal organizational skills.       * Strong Professional Relationship with KOL’s & Developed KOL’s.       * Result oriented team player; Confident, Committed and Hardworking. |
| **Internships** | |
| **45 DAYS**  **01 June,2010 to 15 July, 2010**  **45 Days**  **15 May,2011 to 26 June,2011** | **Organization: District Head Quarter Hospital, D.I.Khan**   * Observe Drug Distribution system and worked at various departments such as Pharmacy, Surgical Ward, Medical Ward, ENT, Emergency, Cardiology and Nephrology. Also involve in the provision of clinical Aseptic and Dispensing Services besides Patient Counseling, Drug information, Educational and Computerized Inventory Control System   **Organization: District Head Quarter Hospital, D.I.Khan**   * Observe Drug Distribution system and worked at various departments such as Pharmacy, Surgical Ward, Medical Ward, ENT, Emergency, Cardiology and Nephrology. Also involve in the provision of clinical Aseptic and Dispensing Services besides Patient Counseling, Drug information, Educational and Computerized Inventory Control System |
| **Education** | |
| **2006-2011**  **2004-2005**  **2003** | * **Pharm-D (Doctor of pharmacy)**   Gomal University D.I. Khan,KP, Pakistan   * **Intermediate**  (Pre-Medical)   Qurtuba Public School and College Dera Ismail Khan, KP, Pak   * **Matriculation (Science**)   Zam Public School Tank,KP- Pakistan |
| **Personal data** | |
|  | * Father Name Daro Khan * Date of Birth 12/12/ 1988 * Marital Status Married * Nationality Pakistani * Religion Islam |
| **References** | |
|  | References will be provided on Demand |