

# MUHAMMAD ZAHID

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## CAREER OBJECTIVE

I Seek a Challenging Post that Lets me use my abilities to their fullest extent to prove and expiot my diversified knowledge and skills. I have ability to successfully and effectively execute and deliver the best of what I know and what I've researched.

I belive in an open team based knowledge- sharing environment. I Like to exchange my knowledge and expertise with other colleagues. I am a carrier- orientd person with a positive attitude and thinking and take all criticism constructively.

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## EDUCATION

- 2002 BA(University Of Punjab)

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## EXPERIENCE

- Worked as **Forcoart Manager** (Shell Pakistan) SPL Lyallpur F/S Fsd.From March 2021 to Till Date.
  - Generating Leads.
  - Meeting or exceeding sales goals.
  - Negotiating all contracts with prospective clients.
  - Helping detemine pricing schedules for quotes, Promotion and negotiations.
  - Preparing Daily, weekly and monthly reports.
  - Giving sales presentation to a range of prospective clients.
- Workes as **TSO** (Family Foods, Multan) From Feb 2020 to Feb 2021.
- Worked as **PS** (Lays- Pepsi Co) from Oct 2019 to Feb 2020.
- Worked as **Pre-Selling Officer** (Coca Cola Beveragess Pakisatan ) From Aug 2009 to Sep 2019.
- Worked as **SS** Innovative Biscuits (Pvt) Ltd from Apr 2007 to June 2009.
- Worked as **SR** Ismail Industries Ltd (Candy Land) from july 2003 to March 2007.

## **SKILLS & ABILITIES**

- Can monitor the sales operations smoothly.
  - Can understand the business strategy of the market well.
  - Well acquainted with the business market.
  - Proficient in use of computer like MS Office, Windows, Internet, Stock update and data entry operation.
  - Well coordinate and cordial with the colleagues.
  - Keeping good time management.
  - Having leadership quality to face the challenges.
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## **REFERENCE**

Will be furnished on demand.s