

ASHAR JAMIL

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Well versed in market research and excellence in creating brand awareness. Exceptional abilities in competitor analysis, business intelligence development and trend assessment. Successful at promoting company advancements and boosting team performance. Consistently reaches revenue targets by reviewing accurate data and producing creative recommendations. Seasoned collaborator experienced in meeting needs, improving processes and exceeding requirements in team environments. Diligent worker with strong communication and task prioritization skills.

Experience

PHARMACIST

05/2002 - To Date

Own Business AL-REHMAN MEDICAL STORE, KARACHI

- Assessed business requirements to forecast annual budgetary operational costs.
- Met with stakeholders to establish favorable business relationships and support mutually beneficial interests..
- Surveyed clients to ascertain requirements and expectations for product.
- Evaluated trends to understand competitive environments and assess current strategies.
- Performed competitor bench-marking analysis to identify manufacturing savings opportunities and potential product enhancements.
- Interpreted prescription orders, dispensed medications and counseled patients on drugs.
- Educated patients about possible drug interactions and gave special administration instructions. Manage pharmaceuticals supply procurement and management processes.
- Reviewed prescription to confirm appropriate selection of drug, dose and check for interactions with other medications.

INVENTORY DEPARTMENT HEAD

12/1999 - 06/2005

CITI PHARMA, KARACHI

- Improved operations through consistent hard work and dedication.
- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reporting.
- Maintained energy and enthusiasm in fast-paced environment.
- Devoted special emphasis to punctuality and worked to maintain outstanding attendance record.
- Handled calls per day to address customer inquiries and concerns.
- Led projects and analyzed data to identify opportunities for improvement.
- Completed paperwork, recognizing discrepancies and promptly addressing for resolution.
- Developed and implemented performance improvement strategies and plans to promote continuous improvement.
- Created plans and communicated deadlines to complete projects on time.
- Learned new skills and applied to daily tasks to improve efficiency and productivity.
- Worked flexible hours across night, weekend and holiday shifts.

Education

Bachelor Of Commerce

Hyderabad Private College,

Hyderabad Pakistan

Highlights

- 20 years of extensive experience
- Business Knowledge
- Customer service
- Medication dispensing & immunizing
- Pharmacy inventory & record keeping
- Storage procedures
- Loss prevention control
- Business development
- Effective marketing strategies
- Ability to motivate staff and maintain good environment
- Resistance to stress
- Well mannered