# Syed Naseeb Ullah

# Program Officer

- Syednaseebullahkhan@gmail.com
- H no. 840/1673 near Ishaq furniture Karkhana, New Afghan road near Sirki road Quetta,



| Education      |   |  |  |
|----------------|---|--|--|
| 2015 – 2019    | MS/MBA (3.5 years) in Management Sciences,Islamabad,National University of Modern LanguagesPakistanThesis Title: Impact of CSR on Corporate Reputation,PakistanCustomer Satisfaction, Brand Loyalty, Perceived Quality, andBrand Association/Awareness.3.79/4.00 CGPAState State St |  |  |
| 2011 - 2013    | Bachelor of Arts (BA), University of Balochistan, Quetta,Balochistan409/800 Marks   |  |  |
|                | Professional Experience   |  |  |
| 2023 – present | <ul> <li>Program Officer</li> <li>PPHI-B for UNFPA Supported Projects (Bureau of Population, Refugees and Migration (PRM) Project, Central Emergency Response Fund (CERF) Project, Department of Foreign Affairs and Trade (DFAT) Project and Others).</li> <li>Roles Overview: My role as the Program Officer is pivotal in supporting the efficient execution of program activities and maintaining effective communication with partner/s. The responsibilities encompass a range of tasks aimed at ensuring the smooth implementation of projects and the achievement of program objectives.</li> <li>Key Responsibilities: <ul> <li>Support program implementation and evaluation, ensuring adherence to objectives.</li> <li>Manage day-to-day program operations and coordination with partner NGOs.</li> <li>Assist in policy implementation for program effectiveness.</li> <li>Develop data management systems for informed decision-making.</li> <li>Conduct field monitoring and resolve implementation issues.</li> <li>Manage data systems for fundraising and communication needs.</li> <li>Standardize reporting processes for consistency and accuracy.</li> <li>Provide administrative support for operational efficiency.</li> <li>Conduct fair staff hearing processes for personnel matters.</li> </ul> </li> </ul>  |  |  |
| 2023 – 2023    | DHIS Assistant, PPHI-B for UNFPA Supported Projects   |  |  |
| 2019 – 2020    | Research Assistant, University of Balochistan   |  |  |
| 2019 – 2023    | <b>Research Software Trainer,</b> <i>Shah Academy of Educational Research &amp; Training</i><br>At Shah Academy of Educational Research & Training (As a Research Software<br>Trainer of IBM SPSS, AMOS, SmartPLS, NVivo, Jamovi, Adanco, etc)  |  |  |
| 2015 – 2018    | Supply Chain Manager, Hilal Foods Confectionery Pvt. Ltd  |  |  |
| 2014 - 2015    | Sales & Marketing Officer, Muller & Phipps Pakistan Pvt. Ltd  |  |  |

# Skills

- Command on Statistical Software: IBM SPSS, IBM AMOS, SmartPLS, NVivo, ADANCO & Jamovi for Quantitative and Qualitative Data Analysis
- Command of MS Office: MS Word, MS Excel, MS PowerPoint), and Software Operating
- Typing Course (40 words/minute)

#### Awards

- Honor Certificate for 1st Position in 2nd & 4th Semester at National University of Modern Languages Quetta, Balochistan, Pakistan
- Star Student Award at National University of Modern Languages Quetta, Balochistan, Pakistan

# Organizations

#### Shah Academy of Educational Research, Head and Recourse Person

Organizer & Resource Person for Workshops on Statistical Software (SPSS, AMOS, SmartPLS, NVivo, ADANCO & Jamovi).

# Self-Development Training & Courses

- Marketing Mix Fundamentals Course from IE Business School Madrid, Spain
- Two days' Workshop on Research Methods, Microsoft Excel, SPSS, and Stata Software
- One Week workshop Active Citizenship Certificates by CYAAD (British Council)
- Entrepreneurship and Career Orientation Workshop

# **Publications**

- The role of service quality, service innovation and service charges on brand switching behavior: A study of mobile telecommunication industry of Pakistan.
- Importance of CSR in building brand equity with mediating role of the corporate reputation and customer satisfaction. A study of the Hotel industry in Pakistan
- Exploring the Relationship Between Servant Leadership and Job Performance with Mediating Role of Emotional Intelligence and Moderating Role of Grit and Compassion.

# **Invited Lectures/Seminars**

- Two-day Workshop on Statistical software: SmartPLS at Institute of Management Sciences, University of Balochistan, Pakistan
- Two-day Workshop on Statistical software: IBM SPSS and Amos at National University of Modern Languages, Quetta Campus, Pakistan
- Three-day Workshop on Statistical software: IBM SPSS and SmartPLS, Online on Zoom.

# **Research Interest**

• Management Sciences, Human Capital Management, Marketing, CSR, International Marketing, Supply Chain Management, Customer Relationship Management, and Consumer Behavior.

| Languages |            |                           |
|-----------|------------|---------------------------|
| • English | • Urdu     | • Pashot ( Mother Tongue) |
|           | References |                           |

**References Available on Demand**