**USAMA ALI SHAH**

Dharma Khail Surrani Nizam Bazar Bannu, KPK|usamaalishah770@gmail.com|

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**OBJECTIVES**

Qualified in the field of Marketing as having more than 3 years of professional experience. Capable,

Eloquent, flexible individual, with ability to handle numerous tasks simultaneously, and to work effectively

With clients and colleagues of widely diverse ages and cultures. Recognized for being well-organized,

Creative, and analytical. Proficient in Microsoft Word and PowerPoint.

**PERSONAL INFORMATION**

**Father Name:** Gul Dar Ali Shah

**CNIC:** 11101-2889579-3

**Marital Status:** Single

**Religion:** Islam

**Domicile:** Bannu

**Driving License:** Yes

**EDUCATION**

• **BS.Computer Science| USTB Bannu 2019-2023**

•**ICS** **| BISE BANNU 2018**

• **Matric in Science| BISE BANNU 2016**

**EXPERIENCE**

IGLOO- Pakistan Dairy Products Umer Traders, KPK



**Route Sales Officer (RSO) –KPK**

July 2022- Present

• Currently as a RSO managing districts of **Mianwali, D I Khan, Bannu, Waziristan, Kohat and Karak.**

**WALLS UNILEVER RTM, Wazistan**



**Route Sales Officer**

2019 – Dec 2021

• Currently as a RSO managing districts of **Bannu and Waziristan**

**ACHIEVEMENTS**

• **50 new inductions in IGLOO-Pakistan Dairy Products Umer Traders** in 5 different towns, Mianwali,

Kohat, Karak, Bannu, Waziristan and DI Khan.

• Right after starting as a TSO in Walls based on my own PR was able to do **130 new inductions** in District

Mianwali by June. And this was the **highest achievement** done in Islamabad region Walls in year 2020.

**AWARDS**

• Awarded **Best Sale Representative Award** by A.M Umer Traders in 2019

• Awarded **Best RSO Award** by A.M Umer Traders in 2020