# HARIS NAJEEM

## EDUCATION

**BS Software Engineering**
**City University of Science & Information Technology**
In Progress

**FSC**
**Government College Peshawar**
2016 - 2018

**SSC**
**Peshawar Model School**
2013-2015

## SKILLS

- MS Office
- Data Entry
- Data Scrapping
- Designing (Canva-Tool)
- Sales
- Lead Generation
- Client Hunting

## LANGUAGE

**English**    (Fluent)
**Urdu**    (Fluent)

## About Me

I am a highly motivated and results-oriented business development professional with a proven track record of growing businesses. I excel at building strong client relationships, identifying new opportunities, and negotiating deals to achieve or surpass sales goals.

## WORK EXPERIENCE

**1st Jan 2023 - present**

Business Development Executive | iTecExperts

- Grew business by building strong relationships and securing new clients.
- Identified and developed promising business opportunities.
- Negotiated and closed deals to meet or exceed sales goals.

## CERTIFICATIONS

Flutter Mobile App development
**CODVETS**
2021

Data Visualization using Python
**AngelHack**
2022

Business Developer (Internship)
**iTecExperts**
1st Nov 2022-1st Jan 2023