QUAID-E-AWAM UNIVERSITY OF ENGINEERING, SCIENCE & TECHNOLOGY, NAWABSHAH SINDH PAKISTAN

ORIGINAL

Book No. B- 02



Certificate No. ____198

This is to certify that Mr./Ats. Abolul Rauf.

9/0/D/o Muhammad Hanis Rajput with ID. No. 03-02BS(CS)/6

has passed the Bachelor of Science Examination (Final)

in Computer Science of this University held in January/February, 2007.

He/The has secured First Division with 66.55

weighted percentage of marks based on results of all four years.

Date of declaration of result 03-07-2007



CONTROLLER OF EXAMINATIONS

Nawabshah, Dated: 24-06-2009

Note: The university reserves the right to correct any error, mistake or omission in the results or certificates at any time upon verification of the record.

Book No.

620



Certificate No.

Nº 061929

Seat No.

05771

JAMSHORO, SINDH, PAKISTAN

This is to certify that

MR ABDUE RAUF S/O MUHAMMAD HANIF RAJPUT CHOHAN

has passed the

B.A (PASS) PART-II

ANNETAE

Examination of 2004

of the University

of Sindh held in the month of DECEMBER, 2004

He/She was placed in SECOND

Class

Date of declaration of result 12.07-2005

Received Rs. 15.00

Dated

17-07-05

THE UNIVERSITY RESERVES THE RIGHT OF ISSUING ANY CORRECTION IN THE RESULT IF ANY MISTAKE IS DETECTED LATER.

UNIVERSITY OF SINDH JAMSHORO, SINDH

Book No. 1302

UNIVERSITY OF SINDH Certificate

JAMSHORO, SINDH, PAKISTAN Nº 00130114

B.A. (Pass) Part - II

Seat No.

Certificate showing the number of marks secured by

MR. ABDUL RAUF

S/O MUHAMMAD HANIF RAJPUT CHOHAN

05771

B.A. (Pass) Part-II ANNUAL

Examination of 2004 held in. DEC:, 2004

Subjects	Maximum Marks	Minimum Marks	Marks Obtained	Remarks
Compulsory-I English	100	33	44	
Compulsory-II URDU	100	33	49	
POL:SCIENCE Elective-I Paper-II	100	33	67	
ECONOMICS Elective-II Paper-II	100	33	45	
Elective-III M: HISTORY Paper-II	100	33	47	
			A	
Total Marks of Part-II	500		252	- e
Total Marks of Part-l	500		227	
Grand Total of Part-I & II	1000		479	SECOND CLASS

Total Marks (in words) FOUR HUNDRED SEVENTY NINE

PASS

Received Rs. 25/= Challan No.

12-07-2005

Date of declaration of result

Dated:

03-04-09

introller of Examinations

Board of Intermediate & Secondary Education HYDERABAD SINDH

Book Nº 3360



Certificate N. 035979

Group Pas Melical,

This is	r to certify th	hat M	lr. Miss	Ab	alud 19	and-
5/0 0/0 m	Lammad	4	tive	Kay	int Chal	namn
Seat No.	3/49/	kas	passed	the	Higher	Secondary
Certificate	Part-II	(Inter	mediate)	Exame	ination	(Annual /
						of Intermediate
& Secondary &	Education, Hyp	deraba	d held in	the m	onth of	ee_ 1988
			9			aba da

HYDERABAD SINDH

Dated 3-1-2002 19

1, Prepared by:

2. Checked By:

Controller or Examinations

Board of Intermediate & Secondary Education
Hyderabad Sindh.

Certificate No 005390

90 SINDH SECONDARY EDUCATION PRE: M

PRE: MEDICAL



HIGHER SECONDARY CERTIFICATE PART I - II (CLASS XI - XII)

SUPPLEMENTARY

EXAMINATION 1999

(INTERMEDIATE) HELD IN THE MONTH OF

DECEMBER 1999

NAME: ABDUL RAUF

FATHER'S NAME: MUHAMMAD HANIF

SURNAME: RAJPUT CHOHAN

SEAT NUMBER

13149

OLLEGE: 104.GOVT: (MPL) HIGHER SECONDARY SCHOOL, NAWABSHAH.

	English		T		S			Phys	ics	(Chemi	stry/C	omput	er		Biolo		-				11
	Lingin		I- np	н	Muslims		Paper	-I F	aper	-II I	Paper	-I I	Paper	-11	Paper	-I	Paper	-П	er - 1	п - 11		-
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Paper - I	Paper - II	US=Urdu Salis U=Urdu	S=Sindhi U2=Urdu=II	Islamic Education C=Civics For Non N	Pakistan Studies	Theory	Practical	Mathematics Paper	Mathematics Paper	Grand Total	Pass / Fail										
Max. Marks:	100	100	100	100	50	50	75	25	75	25	75	25	75	25	75	25	75	25	100	100	1100	
Min. Marks:		33	33	33	17	17	25	08	25	08	25	08	25	08	25	08	25	08	33	33		
larks optained	34	33	76 U1				44	24	38	24	36	24	25	24	45	24	27	23	xxx	xxx	0662	PASS

Total Marks (in words)

SIX HUNDRED SIXTY

TWO

GRADE

HYDERABAD SINDH

Dated 3/1/2002

Read by

CONTROLLER OF EXAMINATIONS

Board of Intermediate & Secondary Education HYDERABAD, SINDH

Certificate No.E 010049



Group SCIENCE / GENERAL

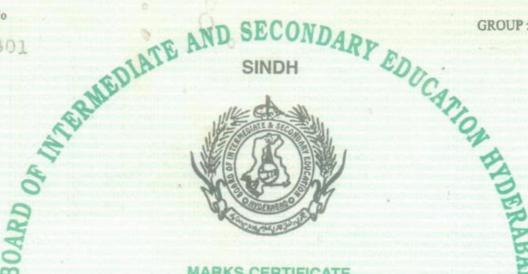
Seat No. 133058

Secondary School Certificate Examination 1997

Annual/Supplementary 1997								
This is to certify that ABDUL RAUF Father's Name MUHAMMAD HANIF								
Surname RAJPUT								
of the 279. GOVT: (MPL) H/S NAWARSHAH								
Passed Secondary School Certificate Examination held in								
the month of MARCH 1997 and was placed in Grade B The Candidate qualified in the following subjects:- Component II Component III								
1. Urdu & Sindhi Salees Science Group General Group Sindhi & Urdu Salees 1. Physics 1. General Science 2. English I & II 2. Chemistry 2. General Mathematics 3. Pakistan Studies 3. Mathematics 3. Grade 4. Islamiat/Civics 4. Biology 4								
The date of birth as recorded in the admission form								
is 05-01-82 FIFTH JANUARY								
One Thousand Nine Hundred and EIGHTY TWO								
The Examination was taken as a whole / in parts								
Hyderabad, Sindh Log probly. S.N. Aprich								

Certificate No

B 180801



MARKS CERTIFICATE

SECONDARY SCHOOL CERTIFICATE PART - I - II (CLASS IX - X)

ANNUAL

EXAMINATION 1997

C. C. S.

GROUP: SCIENCE

BISE, HYD.

NAME: ABDUL RAUF

FATHER'S NAME MUHAMMAD HANIF

SURNAME: RAJPUT

SEAT NUMBER

133058

OF 279.GOVT: (MPL) H/S NAWABSHAH

		C	OMP	ONE	NTI				CO	MPON	NENT !	П			al permu	STREET, STREET,	COMPONENT III	
		п-п	Eng	glish	ims/	100 m	Physics Chemistry Biology			ela a		Assessment Done by School						
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	Sindhi U = Urdu	s SS=Sindhi Salis/Urdu-II	Paper - I	Paper - II	C=Civics for non =Ikhlaqiyat	Pakistan Studies	Theory	Practical	Theory	Practical	Mathematics	Theory	Practical	Marks Obtained out of 850	Pass / Fail	GRADE	Marks Secured out of 250	NANOMNO
	S=S	US=Urdu Salis			IT = Islamiat IK:	Pa								Total			SUBJECT	GRADE OF COMPONENT III
Max. Marks:	75	75	75	75	75	75	75	25	75	25	100	75	25					
Min. Marks:	25	25	25	25	25	25	25	08	25	08	33	25	08					
Marks Obtained	52 U.	36 SS	40	43	34 IT	54	57	23	41	24	45	38	24	511	PASS	В	W-	

Total Marks (in words) FIVE HUNDRED ELEVEN ONLY

HYDERABAD SINDH

Dated

3/12/2001

Prepared by

Read by



CONTROLLER OF EXAMINATION

Bank Account Information

Bank Name: MCB

Branch: Market Road Nawabshah

Branch Code: 0715

Account Title: Abdul Rauf

Account # 1075208841003197

IBAN: PK05 MUCB 1075 2088 4100

3197

Email: raorauf@hotmail.com

<u>Abdul Rauf</u> <u>0330-5900131</u> <u>House # I-C-459, Near Abdul Qadir Park</u> Manuabad,Nawabshah

Objectives:

Being a creative and enthusiastic person, seeking a job in a dynamic organization, where I could realize my full potential in the field of administration, logistics, account, marketing and Information Technology and contribute tangibly towards company's goals.

Qualification:

Sr.#	<u>Examination</u>	<u>Division</u>	Year of Passing	<u>Institution</u>			
				Quaid-e-Awam University of			
1	BS (CS)	1 st	2007	Engineering Science & Technology			
				Nawabshah			
2	B.A	2 nd	2004	University of Sindh Jamshoro			
	(Economics)		2004	Oniversity of Sindiff Sanishoro			
3	H.S.C	B Grade	1999	B.I.S.E Hyderabad			
4	S.S.C	B Grade	1997	B.I.S.E Hyderabad			

IT Related Training:

- One year Diploma in Information Technology from (S.B.T.E)
- One Year Diploma in MS Word, Excel & Power Point, Fox Pro, C++ from (C.C.T.C)

Computer Literacy:

- ➤ Having Expertise in MS Office and compose urdu letters using Inpage software
- ➤ Having ability to develop software and games in C++ & Visual Basic
- ➤ Web surfing to keep myself in touch of latest up gradations in my specific field

Thesis / Project:

I Worked on <u>Designing</u>, <u>Planning & Optimization of Cellular Battery Phone Network</u> along with my group as thesis of my BS (CS) Degree.

General Interest:

- Constantly engaged in personal skill developing activities
- Reading books and newspapers
- Net surfing
- ➤ Sports

Languages:	<u>Read</u>	<u>Write</u>	<u>Speak</u>
EnglishUrduSindhi	Fair	Excellent	Fair
	Excellent	Excellent	Excellent
	Fair	Fair	Fair



Professional Experience:

Woring with UFONE (Pak Telecom Pvt Ltd) as "U Shop Sales Officer" from 21st January 2019 to date at Nawabshah.

Worked with ATEC Solution (Pvt) Ltd (Valvoline Lubricant) as "Territory Sales Executive" from 22nd December 2016 to 31st December 2018 at Hyderabad Zone.

Responsibilities:



- To make plan achieve monthly target
- Stall activity twice in a month
- Analyze data of retailer for increasing sale
- Market survey regarding competitor activity
- Serviced cover (Hyderabad, Nawabshah, Moro, Sehwan)



Worked with Petromin Pakistan (Pvt) Ltd (Lubricant) as "Area Sales Executive" from 13th June 2016 to 31st December 2016 at Nawabshah.

Responsibilities:

- To make strategies for achieve monthly target
- Categories the data of retailer for achieving target
- Market Survey regarding competitor activity
- ✓ Territory visit (Nawabshah, Moro)



Worked with Ufone (U-Paisa) as "Area Retail Manager" from 10th September 2013 to 31st May 2015 at Nawabshah.

Responsibilities:

- To make plan achieve monthly target
- Analyze data of retailer for increasing sale specially Money Sending
- Advocacy & Educate to Sale team (Franchise Staff & Retail Sales Officer) new company policy and promos
- Market Survey regarding competitor activity
- DR Sending
- ✓ UBP
- Mobile Wallet Accounts
- Last Month Sending Target Achievement 107%
- Territory Covered (Nawabshah, Moro, Dadu, Shah Pur chakar)



Worked with Telenor Franchise as "Franchise Manager" from 1st April, 2013 to 9th September 2013 at Nawabshah.

Responsibilities:

- Make plan to achieve monthly target
- ✓ Distribute target between S&D & RSO's
- ✓ Reporting TSS & CSD through e-mail
- ✓ Analyze data of retailer for increasing sale
- ✓ Educate to Sale team new company policy and promos
- ✓ Market Survey regarding competitor activity
- FCA, Postpaid, Recharge, MNP, VAS
- ✓ DR Sending
- UBP
- Mobile Wallet Accounts



Working with <u>UFONE</u> as "Merchandising Audit Officer" from 1st September, 2009 to 31st March 2013 at Nawabshah.

Responsibilities:

- Daily Market Visit for Pasting Posters
- ✓ Daily audit of 40 shop regarding our products
- ✓ Daily sending merchandising & audit report to regional office
- Create new shop / outlets
- Stall activity



Worked with <u>DADABHOY Insurance Company</u> as "Accountant" from 1st May 2008 to 30th August 2008 at Head office Karachi.

Responsibilities:

- ✓ Prepare General Insurance Policies
- Prepare Petty Cash on daily basis
- Prepare ledger book manually as well as on the computer.
- ✓ Prepare commission for agent & franchise
- ✓ Prepare Salary Scroll on 25th of every month
- ✓ Handle all the bank related problem
- Prepare Balance Sheet
- ✓ Prepare Profit & Loss Statement
- Prepare Cash Flow Statement.



Worked with Engro Foods Limtied as "Assistant Admin & Accounts Officer" From 1st August 2006 to 30th April 2008 at their area office Nawab Shah

Responsibilities:

- Record financial traction on daily basis, in computer (MS Excel).
- Record raw milk purchase on daily basis in MS Excel Sheets
- Record raw milk Purchase on daily basis in Oracle based software "Milk Collection System" MCS
- Prepare loss and gain report on daily basis
- Prepare monthly delivery schedule of commodities and vehicles for processors
- ✓ Maintain Daily Expense Sheet (DES)
- ✓ Prepare petty cash disbursed voucher (PCDV)
- ✓ Prepare Salary Scroll on 20th of every month



Worked with Global Telecom Pvt Ltd as "Accounts Officer" from September 2004 to April 2006, at their Nawabshah Branch.

Responsibilities:

- Record financial and cash traction on daily basis, both manually as well as in computer (MS Excel).
- Regularly update record of funds in bank and cash in hand
- Record Calling Card Sale on daily basis, both in MS Excel Sheets as well as in the Oracle based software "Electronic Management Information Report" EMIR
- Raise next month's requirement of funds on head office
- ✓ Prepare monthly Commission of Sales officer & Dealers
- Prepare monthly Combine Budget.
- Keep a record of payables and receivables
- Distribute salaries to staff and keep a record of it

Personal Details:

Fathers Name : Muhammad Hanif

Address House # I-C-459,Near Abdul Qadir

Park, Manuabad, Nawabshah

Cell : 0330-5900131

E-mail : raorauf@hotmail.com

Marital Status : Married

Date of Birth : 05th January 1982

N.I.C # : 45402-4512409-1

References:

Other references will provide on your requirement







